



Real Farm. Real Fresh.

P.O. Box 280
40034 W. Clayton Road
Stanfield, AZ 85272
Ph. (480)988-1452 Fax (480)988-1634

October 15, 2004

ESAP
18233 East Cherry Hills Place
Queen Creek, AZ 85242

Karl,

I was a little apprehensive going into this trial; it was hard to believe that I could lower my kilowatt usage by adding PROA to my oil in all my big motor items. The item we initially earmarked was our ice water compressors. We have seven units, two 40 hp compressors and five 35 hp compressors. You had stated that we would see an 8- 10 % reduction by adding the PROA to the oil baths of the compressors. This letter is to inform you that you were wrong; we have seen a reduction on the average of 18 % on all seven compressors. In fact we are cooling 20 % more milk today than we were one year ago and are basically seeing electric bills equivalent to what they were at this time last year.

Thanks,

A handwritten signature in cursive script that reads "Frank Boyce". The signature is written in dark ink and is positioned below the word "Thanks,".

Frank Boyce
V. P. Gen. Mgr.
Shamrock Farms Company